December 13, 2016

The Honorable Kevin Brady Chairman U.S. House of Representatives Committee on Ways and Means 1102 Longworth House Office Building Washington, DC 20515 The Honorable Richard Neal Ranking Member U.S. House of Representatives Committee on Ways and Means 1102 Longworth House Office Building Washington, DC 20515

RE: Comprehensive Tax Reform and the Border Adjustability Tax

Dear Chairman Brady and Ranking Member Neal:

We, the undersigned associations, representing small and large businesses, tens of millions of U.S. workers, and hundreds of millions of consumers, are writing to express our strong interest in consideration of comprehensive tax reform that will increase investment in the United States, raise real wages, and increase consumer spending.

However, we do have concerns with the "border adjustability tax" provision included in the House tax reform blueprint. Companies that rely on global supply chains would face huge business challenges caused by increased taxes and increased cost of goods, which would in turn likely result in reductions in employment, reduced capital investments and higher prices for consumers.

We stand ready to work with Congress and the Administration on a pro-growth comprehensive tax reform that can work for all segments of the American economy. We believe the Better Way Tax Reform proposal, without the border adjustment provision, can provide the basis for the strong economic growth we all seek without harming our businesses and burdening our consumers with higher prices.

Sincerely,

Alliance of Automobile Manufacturers Alliance of Wisconsin Retailers American Apparel & Footwear Association (AAFA) American Beverage Licensees American Fuel & Petrochemical Manufacturers American Import Shippers Association American International Automobile Dealers Association Arizona Retailers Association Arkansas Grocers and Retail Merchant Association Associated Oregon Industries Retail Council Association of Food Industries Association of Global Automakers Auto Care Association Automotive Aftermarket Association Southeast, Inc. Automotive Parts & Services Association California Retailers Association CAWA – Representing the Automotive Parts Industry Colorado Retail Council

Connecticut Retail Merchants Association Consumer Technology Association (CTA) Fashion Accessories Shippers Association (FASA) Fashion Jewelry & Accessories Trade Association Florida Retail Federation Food Marketing Institute Footwear Distributors & Retailers of America (FDRA) Gemini Shippers Association Georgia Retail Association Halloween Industries Association Idaho Retailers Association Illinois Retail Merchants Association Indiana Retail Council International Wood Products Association Iowa Retail Federation Juvenile Products Manufacturers Association Kansas Chamber of Commerce Kentucky Retail Federation Louisiana Retailers Association Maryland Retailers Association Michigan Retailers Association Minnesota Retailers Association Mississippi Retail & Grocers Association Missouri Retailers Association Montana Retail Association Motor & Equipment Manufacturers Association National Association of Beverage Importers National Association of Chain Drug Stores National Automobile Dealers Association National Retail Federation Nebraska Retail Federation New Hampshire Retail Association New Jersev Retail Merchants Association North Carolina Retail Merchants Association North Dakota Petroleum Marketers Association North Dakota Propane Gas Association North Dakota Retail Association Ohio Council of Retail Merchants Oklahoma Retail Merchants Association Pennsylvania Retailers' Association Promotional Products Association International (PPAI) **Retail Association of Maine** Retail Council of New York State Retail Industry Leaders Association **Retailers Association of Massachusetts Rhode Island Retail Federation** South Carolina Retail Association South Dakota Retailers Association Sports & Fitness Industry Association

Tennessee Retail Association Texas Association of Manufacturers Texas Retailers Association Toy Industry Association Travel Goods Association (TGA) U.S. Fashion Industry Association Utah Petroleum Association Utah Retail Merchants Association Utah Food Industry Association Virginia Retail Federation Washington Retail Association West Virginia Retailers Association Wine & Spirits Wholesalers of America Wyoming Retail Industry

cc: House Ways & Means Committee Members