

# AIADA's NADA Convention Quick Reference Guide

AIADA's Chairman's Reception, Friday, January 27<sup>th</sup> at 5:30 P.M. – 8:30 P.M.

Rodeo Bar at the Adolphus Hotel



**Booth: 3141**

**Sessions/Events:** Stop by for an open bar, live demos, giveaways and more!

**Workshop** - Windshield or Rear-view Mirror? How do you manage used cars?  
Thursday, January 26<sup>th</sup> at 1:00 P.M.

**Pitch Competition**- ACV's technology thought-leaders and engineers, Michael Pokora and Philip Schneider will take the main stage to compete in NADA's new Exhibitor Pitch Competition.

**Contact/Notes:** Jesse Ball, jesse@acvauctions.com



**Booth: N/A**

**Sessions/Events:** Contact Jim Cockey to learn more about Bank of America Dealer Financial Services.

**Contacts/Notes:** Jim Cockey (312) 992-6102 - james.d.cockey@bofa.com  
Michael Clayborn – Michael.clayborne@bofa.com



CAPITAL AUTOMOTIVE  
REAL ESTATE SERVICES, INC.

**Booth: N/A**

**Sessions/Events:** Call or email Alicia to discuss services and offerings!

**Contacts/Notes:** Alicia Thomas, Vice President, Acquisitions - (703) 626-7048 –  
athomas@capitalautomotive.com



**Booth: 1215**

**Sessions/Events:** Visit the CARFAX Urban Cowboy Honkytonk during the opening night event at Gilley's for bull riding, live music, and the CARFAX cargarita cocktail. Stop by the booth to play "Let 'Em Roll" where you can win up to \$500 + a limited-edition CARFOX gold and silver belt buckle.

**Contacts/Notes:** Kathy Collins (404) 323-8584 - kathycollins@carfax.com



Booth: **N/A**

**Sessions/Events:** Call or email Joel to discuss services and offerings!

**Contacts/Notes:** Joel Furno, Founder & CEO - (614) 596-9562 - joel@citrin.co



Booth: **N/A**

**Sessions/Events:** Hospitality Suite at Rosewood Mansion on Turtle Creek  
Friday & Saturday, January 27-28, 9:00 A.M. to 4:00 P.M.  
Appointments are available but not required; contact your RVP

**Contacts/Notes:** Joe Ward, Divisional Vice President of Sales - (678) 488-2711 - joseph.ward@cnanational.com



Booths: **3841, 4033, 4045, 4144, 4233**

**Sessions/Events:** For workshop details and schedule, please stop by our booths.

**Contacts/Notes:** Ernest Lattimer (516) 547-2242 - ernest.lattimer@coxautoinc.com



Booth: **4304**

**Sessions/Events:** Contact us to schedule a meeting.

**Contacts/Notes:**  
Peter Boesen (310) 890-4701 - peter.boesen@dealerteamwork.com  
Mark Brodtkin (310) 991-5692 - mark.brodtkin@dealerteamwork.com



Booth: **N/A**

**Sessions/Events:** Call or email Greg Ralph to discuss services and offerings!

**Contacts/Notes:** Greg Ralph, Business Development Manager - (512) 513-0143 - greg.ralph@dell.com



Booth: **N/A**

**Sessions/Events:** Call or email Scott to discuss services and offerings!

**Contacts/Notes:** Scott Sampley, Vice President Replacement and Leisure Division - (818) 813-1872 - scott.a.sampley@ehi.com



Booth: **2224**

**Sessions/Events:** Stop by the booth to discuss services and offerings!

**Contacts/Notes:** Nate Oland - nsoland@fedins.com



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Booth: **N/A**

**Sessions/Events:** Call, text or email Lane Fortinberry to set up a live meeting and demo during the show.

**Contacts/Notes:** Lane Fortinberry, Founder - (248) 420-7909 - lane.fortinberry@formaticdigital.com



Booth: **N/A**

**Sessions/Events:** Call or email Angie to discuss services and offering.

**Contacts/Notes:** Angie Cucco, Sr. Automotive Account Executive - (248) 229-4508 - angiec@google.com



Booth: **N/A**

**Sessions/Events:** Workshop “Best Practices for a Successful Buy/Sell Transaction”. Friday, January 27, 10:30 A.M. – 11:30 A.M. Presented by Erin Kerrigan & Ryan Kerrigan

**Contacts/Notes:** Erin Kerrigan – [erin@kerriganadvisors.com](mailto:erin@kerriganadvisors.com)



Booth: **N/A**

**Sessions/Events:** Call or email Leslie to discuss services and offerings!

**Contacts/Notes:** Leslie McCoy (608) 553-1064 – leslie.mccoy@landsend.com



MOSSADAMS

Booth: **1700**

**Sessions/Events:** BRUNCH - [Click Here to Register](#)

Where: The Woolworth Dallas – 1520 Elm Street, Ste 201

When: Saturday, January 28, 2023, 10:00 A.M. – 3:00 P.M.

**Contacts/Notes:** Schedule a meeting to meet with a professional: Stephanie.Asa@mossadams.com

**NETJETS**<sup>®</sup>

**Booth: N/A**

**Sessions/Events:** Call or email Kaytlin to discuss services and offerings!

**Contacts/Notes:** Kaytlin Kelly (614) 906-9443 – [kkelly2@netjets.com](mailto:kkelly2@netjets.com)

 **Podium**

**Booth: 5917**

**Sessions/Events:** Come by the booth for a full demo!

**Contacts/Notes:** Jack Mata – [jack.mata@podium.com](mailto:jack.mata@podium.com)

 **Strategic Source**

**Booth: 5931**

**Sessions/Events:** Come by the booth for a full demo!

**Contacts/Notes:** Doug Austin – [daustin@strategicsource.com](mailto:daustin@strategicsource.com)